

# 8<sup>th</sup> Annual Navajo Nation Business Opportunity Day

*Tuesday, December 11, 2018*

*Navajo Nation Museum, Hwy 264, Window Rock, Arizona*

8:30 – 9:30 **Welcome**

Joan Notah, Navajo Nation Procurement Specialist, National Center Procurement Technical Assistance Center (AI-PTAC)

George Williams, Program Manager, National Center American Indian PTAC

Sean McCabe, Division Director, Division of Economic Development, Navajo Nation

Russell Begaye, President, Navajo Nation (Invited)

9:30- 9:45 Networking Break (*Sponsored by IBM*)

9:45– 11:30 Breakout Sessions

## **Recognizing Support for Native American Women Entrepreneur's** (Auditorium)

**Moderator:** Dr. Carolene Whitman, Adjunct Professor, UNM-Gallup, Navajo Nation Office of Legislative Services – Legislative Assistant

### **Presenters:**

Garnelle Cly, Navajo Artisan, Board Member, Dine' Business Women Association

Erline Begay, Racher's Office Equipment & Supplies, Board Member, DBWA

Cherylee Francis, CFproductions, LLC, Co-Founder, Native Women Entrepreneurs of Arizona

Bleu Adams, Black Sheep Café, Founder, IndigeHub

## **EPA Abandoned Uranium Mines – Project Updates and Procurement Opportunities** (Classroom 1)

**Moderator:** George Williams, Program Manager, National Center American Indian Procurement Technical Assistance Center (PTAC)

### **Presenters:**

Autumn Roe, Contracting Officer, US Environmental Protection Agency

Edwin "Chip" Poalinelli, Remedial Project Manager, U.S. EPA

## **Navajo Taxation Compliance** (Classroom 2)

### **Presenters:**

Martin Ashley, Executive Director, Office of The Navajo Tax Commission

Larieta L. Tso, Senior Tax Compliance Officer, Office of The Navajo Tax Commission

## **Doing Business with Navajo Nation** (Conference Room 3)

### **Presenters:**

Beverly Coho, Program Manager, Navajo Nation Business Regulatory

Alvin Wauneka, Senior Economic Development Specialist, Navajo Nation Business Regulatory

11:30 – 1:00 Lunch (*Catered by Kisaani Catering*)

**\*\* Native American Incubator Network App Launch Announcement**

1:00 – 3:00 **Learn about the Federal Procurement Data System (FPDS)** (Auditorium)  
**Presenter:** Adolfo Vasques, Procurement Specialist, National Center AI-PTAC

2:45 – 3:00 Networking Break (*Sponsored by NABIN*)

3:00 – 4:30 Break Out Sessions

**Doing Business with Navajo Housing Authority** (Auditorium)

**Moderator:** Colleen Brave, Procurement Specialist, National Center AI-PTAC

**Presenters:**

Earl Tulley, Veteran's Housing Liaison, Navajo Housing Authority (NHA)

Terrilyn Cook, Procurement Manager, Navajo Housing Authority (NHA)

**Creating a Powerful Capability Statement** (Conference Room 1)

**Presenter:**

Mabel Tsosie, Procurement Specialist, AI-PTAC

**Small Business Opportunities with the Arizona Dept of Transportation** (Conference Room 2)

**Presenter:**

Kent Lane, DBE Supportive Services Program Manager, Arizona Department of Transportation

**Preparing & Financing Your Business for Growth** (Conference Room 3)

**Moderator:** Chad Marchand, Business Development, NCAIED Community Development Financial Institution, Inc. (CDFI)

**Presenters:**

Sean McCabe, Director, Navajo Nation Division of Economic Development

Dave Castillo, Director, Native Capital Access CDFI

Tom Gordon, Director, Navajo CDFI

4:30 Adjourn